AlfaPeople

Ready for Lift-Off? Make the move:
Go Cloud!

Organizations need to provide the personalized experience customers want. This they can do by digitizing their business to manage their internal processes more effectively.

75%
2020

"By 2020, 75% of organisations will have deployed a multi-cloud or hybrid cloud model for their IT needs".

Gartner, Market Insight: How Tech CEO's Can Position and Promote Services in the New World of Hybrid Cloud and Multi Cloud, 13th September 2018.

Solution Benefits - On-premise vs. Cloud

On-premise

- Increased maintenance and support costs
- Only local connectivity & local operations
- Limited storage and high storage costs
- Outdated technology
- Restricted access to data support
- In-house communication and data storage
- Low initial start-up costs

Migrate with AlfaPeople

- ✔ Mitigate risk
- ✔ Expert consultants and Microsoft Certified Professionals
- ✔ 10+ years of experienced implementations
- ✔ Customer success stories across industries
- ✔ Step-by-step guide and migration checklist
- ✔ A helping hand and point of contact with you every step of the way
- ✔ Education & training sessions for your users.
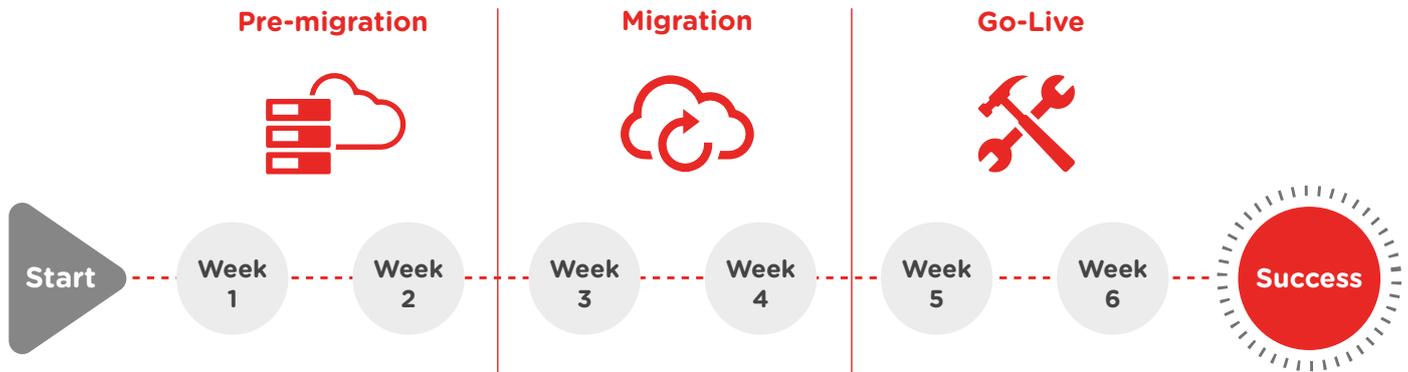- ✔ Ongoing support post-implementation.

In the Cloud

- ✔ Ongoing, free upgrades, and system updates
- ✔ Microsoft AppSource, which provides access to a wide range of applications to use with your system
- ✔ Global transactions / scalability
- ✔ Remote access. Any device, any location, any time.
- ✔ Leverage Business Intelligence & Machine Learning
- ✔ Predictability in operating costs (OPEX) instead of capital expenditure (CAPEX)
- ✔ New, and modern features
  24/7 Global support

Making the Shift

Cloud Lift-Off simply migrates your Microsoft Dynamics CRM from on-premise to the cloud. Our leading consultants and technology experts are here to help you at every stage of your journey.

Go Cloud in just three easy steps:

Our Cloud Lift-Off Framework consists of three phases with two steps in each phase:

Pre-migration

Migration

Go-Live

Start — Week 1 — Week 2 — Week 3 — Week 4 — Week 5 — Week 6 — Success

Analyse

- ✔ Analyse data migration scope
- ✔ Analyse upgrades to add-on
- ✔ Analyse code upgrade replacement
- ✔ Analyse integrations

Readiness

- ✔ Agree on project scope
- ✔ Agree on project resources
- ✔ Agree on project schedule
- ✔ Set up tenant/instance(s)
- ✔ Set up users/licensing

Initial migration

- ✔ Migrate customisations
- ✔ Migrate configurations
- ✔ Migrate data
- ✔ Migrate code

System verification

- ✔ Enable workflows
- ✔ Enable plugins
- ✔ Enable integrations
- ✔ Enable users
- ✔ Test data
- ✔ Test functionality
- ✔ Test integrations

Cutover

- ✔ Migrate data delta
- ✔ Enable all features, integrations and users
- ✔ Test and sign-off on data and functionality

Maintenance & support

- ✔ Conduct training
- ✔ Conduct hypercare
- ✔ Initiate AMS Services

What customers are saying...

"We chose to migrate our existing Dynamics CRM solution to the cloud and CRM online with AlfaPeople to make it easier to roll out in a steadily growing organization. It is easier to maintain and support, and upgrades to new versions are handled by Microsoft. We also have the latest version of the platform and a new user interface that our users find much easier to work with. Add mobile access and a variety of out-of-the box features – it was an easy decision and we are very pleased with the implementation."

Kim Bryndum, VP of Operations, Business & Applications.

Ready for Lift-Off?

AlfaPeople is your path to Cloud success: Get in touch to find out why!

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