



GOOD MORNING!

Welcome to

AlfaPeople
SUMMIT
EUROPE

We will kick off at **10.00**

Agenda

- 10:00 Welcome
- 10:05 Microsoft's view on AI and ChatGPT
- 10:25 Streamline your Finance and Supply Chain (ERP)
- 10:55 Boost your Customer Engagement (CE)
- 11:25 Enhance agility with Power Platform
- 11:55 Closing

Today's Team



Angelo Dalle Molle
Group CMO



Rob Nehrbas
Business Group Lead, Microsoft



Nicole Kuhn
Senior Business Consultant



Joao Diogo Freitas
Business Consultant, SCM D365



Jan Finn Andersen
Functional Solution Architect



Filipe Mello de Souza
CE Technical Solution Architect

Before we get started...

- We are recording today's webinar.
- We will share the presentation including relevant links afterwards.
- Feel free to ask your questions by writing in the chat.
- After the webinar, we will send a link to a survey, which we would greatly appreciate if you would take 3 minutes to complete.



1 | Welcome



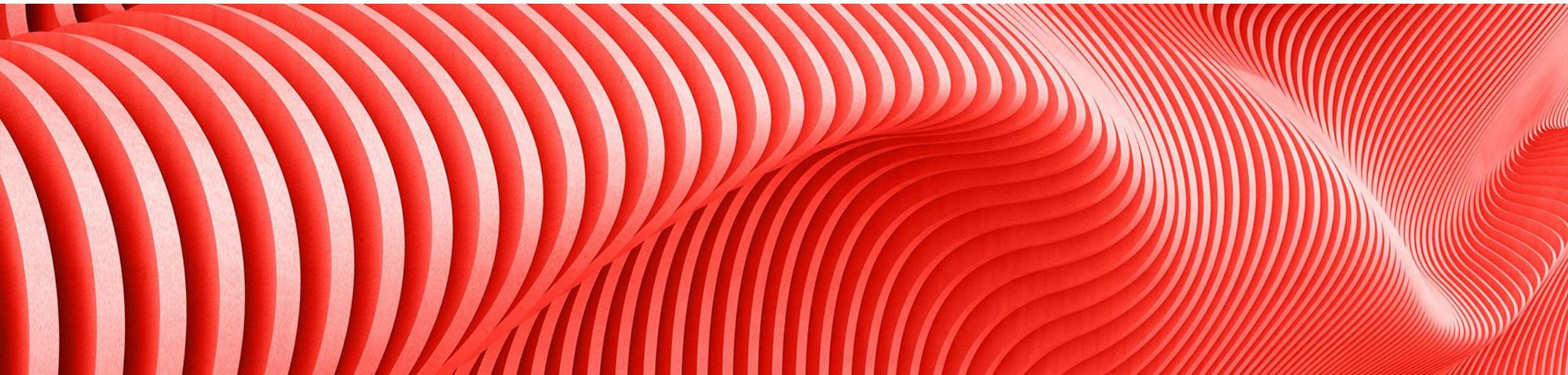
Angelo Dalle Molle

- Group CMO at AlfaPeople
- 20+ years of experience within Microsoft Business Applications
- 16 years at AlfaPeople

AlfaPeople
SUMMIT
EUROPE

We are **AlfaPeople**

The global partner for your digital transformation journey.



Inspire

to use new technology, globalization, and empowered customers to reinvent customer engagement models

Lead

to the forefront of advanced digitalization with global cloud solutions and agile services, utilizing the short innovation cycle of the future to enable competitive advantages

Service

worldwide and for years, optimizing local adoption, satisfaction, and compliance to maximize return of investments

Who we are

Leaders in **Microsoft Business Solutions** implementation

14

Countries

Brazil - Canada - Chile - Colombia - Costa Rica - Denmark - Ecuador - Germany - Guatemala - Mexico - Saudi Arabia - Switzerland - United Arab Emirates - United States

+80%

of our services since 2021 were **delivered online**, using the solutions that we sell and implement

+800

Employees

70% Business Solutions delivery
14% Sales and Marketing
8% Management and Administration
8% Support

+2.000

Customers around the world

+600

Active **Microsoft** certifications

13x

2022/2023
INNERCIRCLE
for Microsoft Business Applications

Top 1% of Worldwide Partners. Part of Inner Circle for the **last 13 years** and received several awards in the same period.

2 | Microsoft's view on AI and ChatGPT



Rob Nerhbas

- MS Dynamics COO, Microsoft Western Europe
- 16+ years working at Microsoft with a focus on Business Applications
- Previously MS Dynamics COO for Germany

3 | Streamline Your Finance & Supply Chain



Nicole Kuhn

- 15+ years working with MS Dynamics ERP
- Financials and Controlling
- International Finance



Joao Diogo Freitas

- 7+ years with MS Dynamics ERP
- Supply Chain Expert
- Several International Implementations

4 | Boost Your Customer Engagement



Jan Finn Andersen

- Educated in IT - development, Finance and marketing
- Many years in consulting and pre-sales - architect on 80 % of the time on microsoft solutions
- Many years of responsibility of project management and governance - as main project owner

5 | Enhance Agility With Power Platform



Filipe Mello de Souza

- 11 Years experience with MS Dynamics CRM / CE
- Power Platform Solutions Architect
- Several Projects in Enterprise Customers

6 | Take Aways and Next Steps

- AI everywhere in the Technology Stack, with Insights Apps, Microsoft 365 Copilot, Microsoft Dynamics 365 Copilot, AI Builder...
- Let us know if you need further info on any of the exciting new capabilities shown today!
- If you are considering a Journey in Digital Transformation, let 's talk about Microsoft Catalyst Program
- Fill out our Survey

AlfaPeople Summit 27th April
- Feedback Survey





AlfaPeople Summit 27th April
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Coffee Break

See you at 10.55

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Questions